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Don Truax  
FACILITIES COORDINATOR

To whom it may concern:

I am writing this letter to reflect my thoughts, and feelings, towards the quality of floor covering products, and services, that I have received from Mr. Matthew Elyachar, President of GEM Commercial Flooring Company.

As Missouri Gas Energy's Facilities Coordinator for the past six years, I have had many floor covering sales people visit my office and offer their services.

MGE's last major purchase of flooring was during the fall of 1999. We were in the final stages of writing a contract for 7000 square yards of carpet with another flooring vendor. When literally out of the blue, Matthew presented himself, and suggested there may be alternative solutions for our particular installation, that MGE could greatly benefit from.

After carefully listening to our needs, Matthew professionally brought together the perfect combination of people, products, and services for this challenging endeavor.

Since then, whenever I am in need of floor covering products and services, I always call upon Matthew, because of his attention to detail, excellent customer service skills, professionalism, and of course, competitive pricing.

If you are looking for a gentleman, and a reliable commercial flooring vendor who, in my opinion can both efficiently, and effectively, solve your facility's floor covering needs, I encourage you to call Matthew Elyachar at GEM Commercial Flooring Company.

Sincerely,

Don Truax RPA, FMA, SMA